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Tariff for Full Circuit IP Connectivity via Flag V-POP facility for Customer in Pakistan

1. PTCL Management is pleased to revise rates of IP Transit Service for ISPs, DNOPs, Software Exporters and Call Center Operators to the destinations London, Paris, New York and Hong Kong applicable with effect from 1st July 2003:

Bandwidth	Monthly Price
	US \$
2 Mbps (E 1)	5,400
8 Mbps (4 x E1)	19,500
12 Mbps (6 x E1)	29,250
16 Mbps (8 x E1)	36,800
34 Mbps	72,000
45 Mbps	95,295

1. PTCL Board of Directors is pleased to announce the following two new services as under for ISPs, DNOPs, Software Exporters and Call Center Operators with effect from 4th February 2003.

- i) IP Transit Service
- ii) Managed Bandwidth Service

2. These services will be provided in collaboration with Flag Telecom Company via its Virtual Point of Presence (PoP) at Karachi. Tariff for the customers of IP Transit and Managed Bandwidth Services are as under:

3. Installation Charges (ONE TIME):

2Mbps	US\$ 3,000
DS3	US\$ 10,000
STM1	US\$ 20,000

4.1 IP Transit

Destination	Monthly Price		
	E1 US\$	DS3 US\$	STM-1 US\$
	IP Service	IP Service	IP Service
London & Paris	6,000	114,000	228,000

New York	6,000	114,000	228,000
Hong Kong	6,000	114,000	228,000
Tokyo	8,000	152,000	304,000
Seoul	8,000	152,000	304,000
Rest of Europe	7,000	133,000	266,000
Taiwan	8,000	152,000	304,000
San Francisco	9,100	172,900	345,800
Singapore	9,000	171,000	342,000

4.2 LOCAL TAIL CHARGES INCLUDING LAST MILE SOLUTION:

If a customer is co-located in PTCL designated co-location exchanges and DXE equipment is not needed to provide services, he will pay relevant co-location charges instead of local tail charges. If customer is not co-located he will pay following local tail charges:

E1 Rs. 55, 000 Per Month including Port charges, local tail and last mile solution.

DS3 Service through DS3 is not offered at present due to non-availability of delivery system

STM1 Rs. 110,000 per Month as Port Charges. The customer will arrange local tail and last mile solution.

5. MANAGED BANDWIDTH SERVICES:

Destination	Monthly Price		
	E1 US\$	DS3 US\$	STM-1 US\$
	MBS	MBS	MBS
London & Paris	9,900	188,100	376,200
New York	9,900	188,100	376,200
Hong Kong	9,900	188,100	376,200
Tokyo	11,900	226,100	452,200
Seoul	11,900	226,100	452,200
Rest of Europe	10,900	207,100	414,200
Taiwan	11,900	226,100	452,200
San Francisco	13,000	247,000	494,000
Singapore	12,900	245,100	490,200

Local tail charges including last mile solution

5.1 Far End Point:

These charges will be upto Flag Telecom: Ltd points of presence (P.o.P.) on any one of the addresses given below.

5.1.1 London:

- i) Telehouse East, Suites M/N 11, TFM50, 2nd Floor, Coriander Avenue, London, E14 2AA
- ii) London Hosting Centre, 6 Greenwich View Place, London, E14 9NN
- iii) 6 & 7 Harbour Exchange Square, London, E14 9GE

5.1.2 Pairs:

- i) 1st Floor, Markley Steams Associates, 114 Rue Ambroise Croziat, St Denis, Pairs, 93200
- ii) Telehouse Rue Voltaire, 137 Boulevard Voltaire, Pairs, 75011
- iii) Room 15, Batiment 260, 45 Avenue Victor Hugo, Aubervilliers Cadex, Pairs, 93534

5.1.3. New York:

- i) Room 303, 3rd Floor, 111 Eight Avenue, New York City, New York, NY 10011
- ii) Room 304, 3rd Floor, 111 Eight Avenue, New York City, New York, NY 10011
- iii) 4th Floor, 325 Hudson St, New York, NY 10013
- iv) Suite 1903, 19th Floor, 60 Hudson St, New York, NY 10013

5.1.4 Hong Kong

- i) 8th and 24th Floor, Sino Favour Centre, No1 On Yip Street, Chaiwan, Hong Kong

Customer will be responsible for further delivery from Flag P.o.P. to customer's desired premises.

5.2 Pakistan End

5.2.1 If a customer is co-located in PTCL designated co-location exchanges and DXX equipment is not needed to provide services, he will pay relevant co-location charges instead of local tail charges. If customer is not co-located he will pay following local tail charges:

E1 Rs. 55, 000 Per Month including Port charges, local tail and last mile solution.

5.2.2 This service will be provided at those stations only where National Long Distance node (Add/drop facility) is available. The list of PoPs will be circulated by the G.M. Optical fiber System Islamabad.

6. OTHER TERMS & CONDITIONS:**6.1 BACKUP**

Fully restorable service will be provided to the customer by Flag for on its Global Network beyond Fujairah.

7. PAYMENT

- i) One-month rental will be charged in advance with Demand Note. Thereafter, the Director Accounts (International Revenue) PTCL, H/Q, will issue monthly invoice.
- ii) Every ISP/DNOP/Software Exporter and Call Center Operator shall ensure payment of its monthly bills within due date as prescribed by PTCL.
- iii) Every ISP/DNOP/Software Exporter and Call Center Operator shall arrange the payment through pay order or bank draft in the name of Director Accounts (International Revenue) PTCL H/Q Islamabad.
- iv) Non-receipt of payment within due date as prescribed by PTCL shall constitute default and surcharge @ 5% per month shall be applicable.
- v) Non-payment within due date shall warrant disconnection of service.
- vi) Director Accounts (International Revenue) shall inform the respective DE (VAS) about the outstanding dues against any ISP/DNOP/Software Exporter and Call Center Operator at the end of every month to effect disconnection.
- vii) Default beyond 30 days shall warrant disconnection of all services provided by PTCL or its subsidiaries.
- viii) General Sales Tax shall be levied @ 15%.
- ix) These services will not be available for voice transmission.
- x) These services will not be available for reselling except incase of DNOPs.
- xi) If PTCL agrees to a request by Customer to change a Service before or after the relevant Agreed Ready For Service Date, such change shall be

subject to payment by Customer of the applicable Reconfiguration Charges as quoted and accepted by Customer for relevant change. Where PTCL agree to change a Service, PTCL shall reconfigure the PTCL/FTIL Network as appropriate as soon as reasonably practicable.

xii) Customer shall pay PTCL the Reconfiguration Charges for changes requested under clause xi immediately upon being invoiced for such charges by PTCL, and such applicable Installation Charges, Rental and other charges for the Service as shall be relevant following the change, from the relevant revised Ready For Service Date, as notified to Customer by PTCL.

xiii) All customer contracts will have a minimum term of one year (unless otherwise agreed between the parties). Customers wishing to cancel any service shall be required to provide not less than ninety (90) days' written notice to PTCL. No early cancellation charges shall be payable in respect of the un-expired term for such Services, provided that customers shall be liable to pay all charges accrued and due up to and including expiry of the ninety (90) day notice period.

xvi) If a customer discontinue service without any notice, an amount equal to 90 day charges will be recovered as cancellation charges.

xv) Notwithstanding the foregoing, PTCL shall not be liable to pay any compensation to Customer if the services are discontinued for any reason whatsoever.

DIRECTOR ACCOUNTS (TARIFF)

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