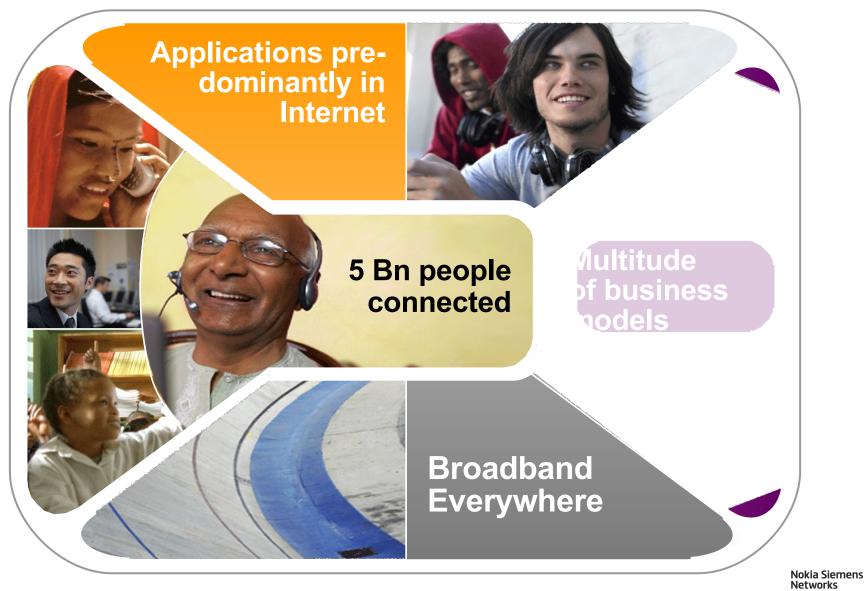
Mobile Industry in Rapid Change

Nokia Siemens Networks

Our market vision of 2015 – the World connected







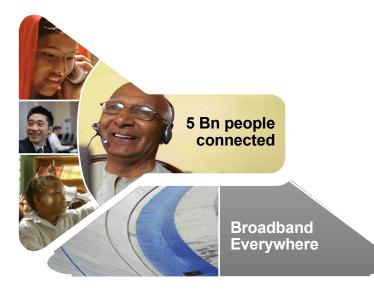
Two opportunities emerging for operators

Applications Digital distribution & services

- Fierce competition
- 3rd party revenue models ۲
- Premium content and communities have value







Connectivity With a few key applications

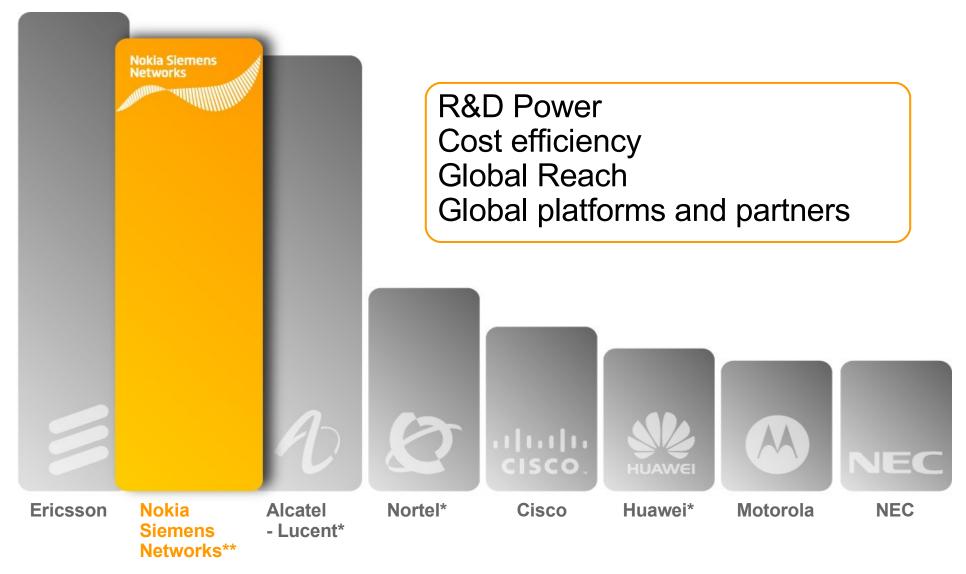
- Anywhere, anytime connectivity
- Capital intensive, high entry barrier
- Connection fee based business model



World telecom infra markets



Telecom Infrastructure Players

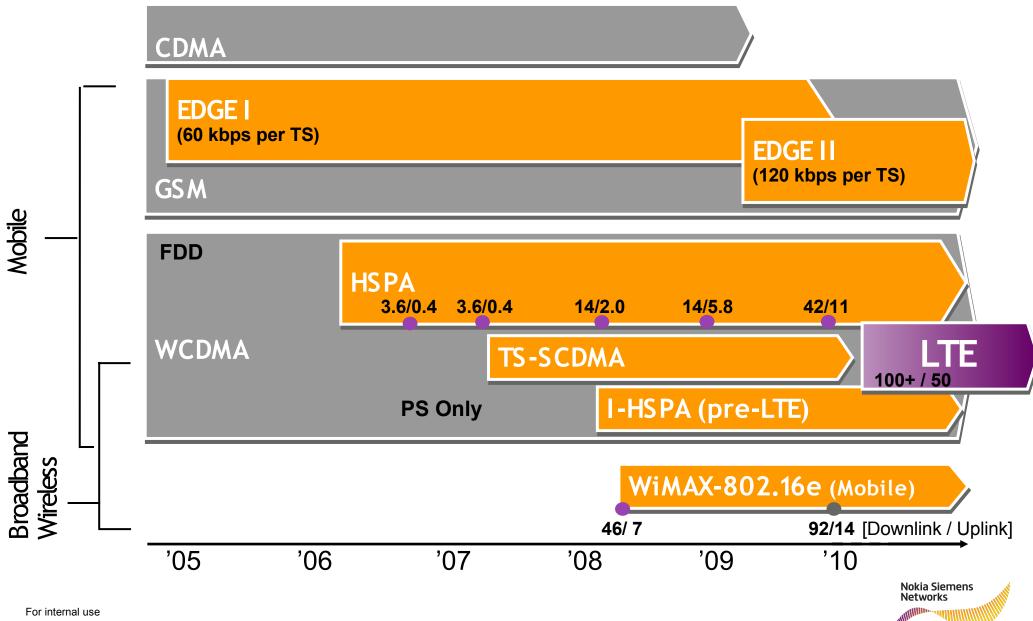


All companies with comparable carrier business revenues. * estimated figures ** unaudited calendarised numbers

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Radio Access technology roadmap



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